



Comprehensive  
Health Services

Workforce Health Solutions Made Easy

## CASE STUDY:

# Seafarers International Union

## LOCATIONS SERVED

All 50 states in the U.S. and Guam, Saipan, Puerto Rico, Virgin Islands, and the Philippines.

## THE CLIENT

The Seafarers International Union (SIU) is the largest North American union representing merchant mariners.

## THE NEED

Among the benefits offered to members of SIU is participation in the Seafarers Health and Benefits Plan (SHBP). When SIU was looking at improving its clinic system as part of that plan, the union needed a company with an extensive network of providers and the ability to handle a rapid surge in volume of exam services in an efficient manner. In particular, SIU wanted to expand the clinic network offered to its members in order to better serve them closer to home.

35,000

Average  
Exams  
Per Year

1,792

Different  
Provider  
Facilities

14

Different  
Exam  
Types

## THE RESULTS

SIU chose to partner with Comprehensive Health Services, which had the proven ability to meet all of their needs. Comprehensive Health Services has performed a variety of medical exam services for the union's merchant mariner population, including:

- U.S. Coast Guard (DOT) certification exams
- Annual physical exams
- Interval exams
- Benzene clearance
- Functional capacity evaluation (FCE)
- Drug testing
- Return-to-duty exams
- Tuberculosis screening

The SIU contract involved a rapid surge during setup of its program management system and transition to providing exam services. This necessitated 35,000 exams to be conducted on 8,500 mariners using 14 different exam types over the course of a year. This required us to add 12 additional members to our staff to complete detailed scheduling, testing, and medical determinations. We continue to conduct 35,000 exams for SIU on an annual basis at 1,792 different provider facilities in the Comprehensive Health Services network.

Due to the diversity of the contract population, we arranged for 600 additional medical providers to meet the needs of the mariners located throughout the U.S. and its territories.